



# Services Overview

Agilex is proud to offer a portfolio of industry-leading services in response to our client's most demanding requirements. Working in close partnership with them, we provide the expertise, skills and experience needed to supplement their in-house capabilities. Our clients use these resources to consistently achieve their objectives no matter how daunting they may be.



Realize the  
*Value of Information*<sup>®</sup>



# Realize the Value of Information

Agilex was founded on a simple idea – helping clients extract greater value from information while lowering the cost to manage it. We help them Realize the Value of Information® by:

- Transforming data into information, knowledge and insight;
- Making it available when and where they need it;
- Helping them keep their commitments to privacy, confidentiality and security; and
- Ensuring that they don't go broke along the way.



As an employee-owned, entrepreneurially-driven company, we bring together innovative thinking, unsurpassed expertise, and an agile business model to help our clients solve their most critical information management challenges. Where others promise, we deliver.

Like all great companies, it is the quality, commitment and experience of our people that make us different. We employ the best of the best with these notable associates include the holders of multiple patents, architects and developers for some of the nation's largest and most complex IT systems, and the former CIOs/CTOs of major organizations employing up to 200,000 employees. Together, they provide the fresh thinking, industry expertise and proven best practices needed to consistently deliver demonstrable results.

**AGILEX. EXPERIENCE THE DIFFERENCE THAT WE CAN DELIVER.**

## Technology Consulting

### HELPING CLIENTS BECOME BEST-IN-CLASS

Agilex brings together a integrated team of deeply experienced CIOs/CTOs, visionary enterprise architects, accredited program managers and domain experts to help our clients optimize IT operations. We help organizations realize greater value from IT at less cost while continuing to meet stated service-level agreements and regulatory requirements.

Our experts have implemented some of the largest projects in government IT and created departmental-wide shared service organizations. By consolidating, modernizing and standardizing IT operations, they have reduced IT spending in excess of \$100M annually. Utilizing emerging technologies like data analytics and service-oriented architecture, they have delivered the insight and the agility that have made them heroes in the boardroom.

We address the entire lifecycle of IT operations. We help our client's benchmark the 'as is' state and define a go-forward strategy. We provide the program management expertise needed to successfully implement and manage high-profile technology projects. And we utilize lean principles to help clients top themselves by continually refining and improving performance.

- IT Strategy
- Program Management
- Infrastructure Optimization

## Enterprise Architecture

### ENTERPRISE, SEGMENT & SOLUTION ARCHITECTURE EXPERTS

How do you create a more agile, cost-effective and extensible IT infrastructure? By design. More specifically, through the use of enterprise architecture (EA) to align current and future IT capabilities with business requirements and objectives today and tomorrow.

Agilex is a leader in EA, working closely with sector leaders to implement more open, flexible and efficient IT systems.

Our architects have deep experience in all facets of the discipline and are highly skilled in all of the tools and methodologies used to communicate and implement a long-term technology vision.

To support these efforts, we have developed a unique methodology – Integrated Requirements Design (IRD) – to more closely align complex IT systems with critical business objectives. IRD fuses and enhances key elements of enterprise architecture, business process modeling and software development requirements analysis together to provide organizations with a more holistic, outcome-oriented approach to managing their IT resources.

Another key differentiator is our deep experience in data architecture, where we help clients create and maintain 'one version of the truth' to improve decision-making.

- Federal Enterprise Architecture (FEA)
- Service-Oriented Architecture (SOA)
- System Integration
- Business Process Modeling
- Legacy Modernization
- IT Governance

## Software Engineering

### AGILE FOR QUALITY, TRANSPARENCY AND SPEED

We are a leader in the use of the Agile methodology for software development with a number of certified Scrum practitioners and masters on staff. This more transparent, iterative and requirements-driven approach provides clients with greater control over the development process, additional flexibility and higher quality software.

Agilex also offers extensive expertise in scoping and managing the requirements for major software engineering projects. Building upon our IRD process, we conduct Joint Application Development (JAD) sessions with clients to collaboratively define, analyze and refine business objectives, process models and software architectures. Our human factor engineering resources are used to address usability concerns, ensuring that workflow and interfaces are designed to facilitate ready and intuitive adoption in the field.

Agilex is intimately familiar with the regulations and mandates impacting development in the federal sector and provides project management support to facilitate compliance with these edicts. We also have significant experience in the development of open source software products as well as many industry standards.

- Software Development
- Enterprise Applications
- Enterprise Application Integration
- Mobile Applications
- Web 2.0

## Information Management

### POWERING THE COMPLETE INFORMATION LIFECYCLE

We recognize that information is the lifeblood of your organization. We help clients manage, exchange, analyze and safeguard information. No one does it better.

By some estimates, the amount of information produced daily is poised to double by 2010! Even the most conservative estimates make it clear that the digital revolution is a tsunami in terms of information production and consumption. What's also undeniable is that organizations will need to rethink every aspect of their information management strategy to keep pace.

As a leader in information management, we can help. Our experts help organizations define policies and strategies for the use and dissemination of information. They help clients transform terabytes of data into actionable insight. They define data architectures that make information salient and interoperable. And we even manage to find ways to reduce the cost of managing information.

We address every aspect of the information lifecycle – from management of the underlying data warehouse through the use of advanced analytics – while balancing the need to both secure and share information.

- Analytics & Business Intelligence
- Cybersecurity
- Data Management



## AGILEX: AT-A-GLANCE

Agilex was established in March 2007 as an employee-owned professional services firm providing business and mission consulting, software and solution development, and system integration services. Headquartered in Chantilly, Virginia, Agilex has already delivered significant results for an impressive list of clients throughout federal, state and local government, and within global 2000 corporations. This has allowed the company to grow rapidly as it employs nearly two hundred professionals today.

Agilex is differentiated by the access it provides customers to recognized leaders in management consulting and information technology. They work collaboratively to deliver innovative solutions that leverage advanced technologies and emerging strategies to promote their client's mission. By doing so, we have been able to address a significant void in the marketplace for strategy-driven, result-oriented IT solutions that can be implemented quickly in the field and updated readily.

Hence the name Agilex, which combines Agility with Expertise. Unlike other organizations – which may be agile but lack experience or offer expertise while remaining wedded to the status quo – Agilex delivers the agility and expertise that enterprises need to survive and thrive in today's challenging operating environment.

## INVESTING IN KEY MARKETS AND COMPETENCIES

Consistent with this approach, Agilex only serves markets in which the company's deep domain knowledge and experience can make a strategic difference in our client's performance. These markets include Healthcare; Intelligence, Security & Defense; Civilian & Public Sector; and Commercial.

Each of these sectors employs a broad cross-section of professionals – physicians and physicists, bio-statisticians and linguists, Six Sigma black belts and usability engineers, IT architects and business analysts – that are deeply immersed in the unique practices, vernacular and requirements of their sector.

These teams are supported by two additional groups within Agilex:

**IT Advisory Services** – Led by Bob Otto, the former CIO/CTO of the United States Postal Service, this dedicated team provides executive level consulting, assessment and benchmarking services to forward-looking organizations.

**Technology Innovation Center** – Under the direction of CTO Tim Hoechst, Agilex' in-house research and development laboratory works to facilitate transformational performance improvement throughout the information lifecycle.

## A DEEPLY EXPERIENCED EXECUTIVE MANAGEMENT TEAM

While we are a relatively young company, our professional experience is unsurpassed. For example, Robert E. LaRose, our president and CEO, previously founded two successful information technology companies. Advanced Technology, Inc. (ATI) grew to over 2,000 employees with \$180M in revenue before being acquired by Emhart/Black & Decker in 1988 and Integic had revenue of approximately \$180M and 800 employees when the company was acquired by Northrop Grumman in 2005. Prior to the acquisition, Integic was recognized as the 2004 Mid-size IT Contractor of the Year by the Greater Washington Government Contractor Awards.

Our other co-founder, COO Jay Nussbaum, has secured similar experience through his leadership within such esteemed organizations as Citibank Global Transaction Services, BearingPoint, Inc., Oracle and Xerox. Under his management, Oracle Service Industries grew from \$60M to \$1.5B and he was also credited with the successful launch of the Managed Services organization at BearingPoint.

They have brought together an executive management team that is second to none in terms of its professional credentials and experience. By investing in the resources of a significantly larger organization from day one, the company has been able to grow more rapidly while providing world-class customer service.

